

# Panametrics FlareCare

The Panametrics FlareCare Supporting Service Agreement (SSA) allows you to meet your daily operational flare flowmeter needs and assures environmental peace of mind while saving your company money and increasing uptime.

## Benefits of a FlareCare SSA



**Reduced risk:** Risk of costly fines cut by avoiding our standard transactional services lead times.



**Less liability/lower costs:** Reduced need for scaffolding installation and transducer extraction.



**Fixed costs:** Avoid standard annual increases with our multi-year contract, providing a fixed verification rate.



**Proactive scheduling:** Establish an annual verifications timeline, saving planning time and efforts.

## FlareCare Plus

**Annual verifications** - ensure meter is installed to specifications and meets environmental regulations.

**In-situ/Ex-situ work scope** - exclusive to FlareCare SSA, a non-invasive in-situ verification may be performed in lieu of an ex-situ verification every other year.

**Contract kick-off meeting** - hosted by Panametrics to confirm execution of FlareCare contract.

**FlareCare SSA online portal** - access to a centralized portal for all contract-related documents and meter certifications.

**Proactive scheduling** - Panametrics coordinates scheduling of flare flowmeter verifications and provides notices related to upcoming work.

**Technical support** - technical support staff available 24/7 directly by phone for emergency trouble shooting, configuration, and programming.

**Assigned service representatives** - assigned primary and secondary Panametrics field service representatives to service your regulatory meters.

**Dedicated project management** - a SSA Project Manager assigned as a single point of contact, to answer any flare flowmeter-related questions, expedite new orders, parts replacement and coordinate verification scheduling.

## FlareCare Premium

**In addition to the FlareCare Plus benefits, our FlareCare Premium package offers:**

**Critical response** - within 72 hours, a field service representative will be mobilized to your site for timely assistance when you need it most, waiving our Critical Response fee for emergency call-outs.

**Spare parts/training discount** - additional discounts on spare parts or training included in FlareCare Premium.

## FlareCare powered by flare.IQ

With on-demand digital verifications, FlareCare powered by flare.IQ eliminates the need for ex-situ verifications, while ensuring the meter is in compliance and negating scheduled scaffolding.

- **Optimize** control of steam or air assist systems to ensure regulatory compliance
- **Periodic monitoring** of the health of the flare meter
- Significantly increase **confidence** in the meter performance

Get all the benefits of FlareCare services without the risk and cost of pulling transducers for inspection.

# FlareCare Comparison

Panametrics offers many options related to annual verifications. The following table compares the benefits of our FlareCare Plus and Premium packages to a standard transactional arrangement.

	Transactional	Plus	Premium	Powered by Flare.IQ
<b>SERVICES</b>				
Verification	Annual	Annual	Annual	Continuous or Plant Defined
In-Situ Verification	Ex-Situ Only	Alternate Years	Alternate Years	Continuous
Service Portal		✓	✓	✓
Kickoff Meeting		✓	✓	✓
Project Management		✓	✓	✓
Assigned Engineer/Tech Reps		✓	✓	✓
24/7 Technical Support		✓	✓	✓
72 Hour Emergency Response			✓	(Premium Only)
<b>COMMERCIAL TERMS</b>				
Net 30 Payment Terms	✓	✓	✓	✓
Fixed Annual Rates		✓	✓	✓
Milestone Payments (5+ years)		✓	✓	✓
10% Discount on Spare Parts & Training			✓	(Premium Only)
Emergency Response Fee Waived			✓	(Premium Only)
Contract Length	Annual	5+ Years	5+ Years	5+ Years
<b>OPTIONAL</b>				
Training	Optional	Optional	Optional	✓
Preventative Maintenance	Optional	Optional	Optional	Predictive Maintenance

## Value added options



Quarterly inspections and preventative maintenance on regulatory meters



Annual preventative maintenance on laterals and non-regulatory meters



Hands-on training for your employees



PartSmart for spare parts management for onsite parts delivery within 48 hours

## Questions?

Please contact [FlareCare@bakerhughes.com](mailto:FlareCare@bakerhughes.com) for more details.